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& XUULFXOXPF'HJUHH 5HTXLUHPHQWV†*UDGLQJ 3ROLFLHV†3URJUDP 'HYHOR
\$FFUHGLWDWLRQ†3URIHVVLVRQDO 'HYHORSPPHQW†3URJUDP 5HYLHZ†3ODQQ

&&6) \$FDGHPLF 6HQDWH ([HFXWLYH &RXQFLO 2IILF
:HGQHVG D)HEUXDU\ SP ±
2FH&QPS\$UVV \$

± &RXQFLO 0HPEH&Q L3FDH%RQWRQ 6WHYHQ %URZQ 9HQH
0DWWKHZ 'XFNZRURW&Q&D W& \HULF9LRQ DQ ,NHQ&\ /D&IPIHQRW .D
.LPEHUO\ .HHQDQ 6X]DQQH /R /LOOLDQ 0DUUXMR 'XFN &DUR
3RGHQVNL 6X&DQ&Q 3&KLWDQ /LVD 5)RPHQ&R RW&L&L&F 9&X&Q&DWD
:DOO /DXUD :DOVK 'HEUD :LOHQVN\

± &RXQFLO 0HPEH\$Q&D\$ \$VHEMGR 0RULZHDQ L6DJLQRU
2WKHU 6HQDWH 0HPEH&Q VDBUHDV&I&QWFTXH
*XHV.WVV&KLDQ OHV 6XVDQ (/DQP¼ ôy1 DGG

D GLVFXVVLRYQL VHG

6XEVWDQWBYRIS&KIDQJH
0RYG)UHG 7&M&LR&Q&H&Q&Q H0&R

5HY\$VHQGD DGRSWHG

,, \$SSURYDO RI 0LQXWHV
0LQXWHV DSSURYD&Q&DI&R&P

,9 3XEOLF &RPPHQW
x &RQFHUQ ZDV H[SUHVHVG WKDW WKH UXOHV IRU UHYLV
x 7KH DQQXDO 6SULQJ D\$VUR&K&G&Q&J&R&Q&R&H&D&W&D&L&F&H&O&O&D
VHJPZ&Q&D&Y&H&L&Q&D&E&W&KH ZHE DQG DLUHG RQ (\$79
x 7KH LPSDFW RI 0LPLWHG ERRNVWRUH KRLXU&D&R&Q&L&Q&X&G&H
FRQFHUQ 1RQFUHGLW VWXGHQWV DUH H[SHULHQFLQJ
ERRNV DUH SXUFKDV&Q&D&I&R&D&D&V&O&W&R&S&X&U&F&K&D&V&H&D&F&R&S\

9 2IILFHUV† 5HSRUWV

3UHVZONLWWRUWSSHQGIR[USIXOO UHSRUW
X

x 7KH \$FFUHGLWDWLRQ &RPPLWWHH*RDY&B&DQW W&H&R XQ FV
LGHDOO\ PHHWV HYHU\ WZR ZHHNV DQG PD\ KDYH WR P
FRQGXFV WKH SODQQHG VHOI HYDOXDWLRQ
x &&6) UHPDLQV LQ WKWWDJHYIRHZLWVRUFWHWSRQVH WR WKH
FDXVH ILQGLQJ 7KH \$&&-& PHW LQ -DQXDU\ ,I WKH\ F
UHYLHZ RI WKH VKRZ FDXVH ILQGLQJ WKH GHFLVLRQ
x 6KRXOG WKH UHTXHVW IRU UHYLHZ EH GHQLHG &&6) ZL
x \$V ORQJ DV &&6) LV LQ WKH UHYLHZ RU DSSHDO SURFH
LQVWLWXWLRQ RQ VKRZ FDXVH VWDWXV
x \$&&-& SXEOLVKHG QHZ SROLF\ GHILQLWLRQV LQFOXGLQ
GHILQLWLRQV RI WHUPV 7KH QH[W \$FFUHGLWDWLRQ &F

x

x

% 'LVFXVVLQR \$UHD & *HQHUDO (GXFDWLRQ /HDUQLQ
5HFRPPHQGDWLRQV

5HVROXWLRQ 5HVROXWLRQ PLQJ D :R5NFRPPHQGDWLRQ
\$UHD & *(/2 5HFRPPHQGDWLRQV
:KHUHDVH \$UHD & *(/2 SUHQRQJLQDQWV BVDQWV DQRH UHJI
VXFFHV V EH LW WKHUHIRUH
5HVRORQD D ZRUNJURXS UELR UHLWLD EOLVFRHG WQGDMLRQ
GHYHORS SRWHQWLDO SROLFLHV WR IXUWKHU VWXGHQV
ORYHGWHYHQ %URZQ & OH 0HDJKHU 0&8

x 6WHYHQ %URZQ LV FROOHFWLQJ QDPHV RI SHRSOH LQW

& 'LVFXVVLQR (GXFDWLRQ 0DVWHU 30DQ (03 SURFH

x 6HSHW DW
KWS ZZZ FFVI HGX 1(: FRQWHQW GDP 2UJDQLJDWLRQ
B30DQQLQJB*UDQWV (03 &&6)B)LUVWB5RXQGB6WUDWHJV
SGI

&RXQFLO &RQFHUQV

x 7KH 9RRUKHHV *URXS V HQYLURQPHQWDQWV LQFOXG
QRQFUHGLEOH VRXUFHV 7KH 6DQ) "QPPPPi €V LQFRQVL

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

5HVROXWLRQ 5HVROXWLRQ DSSRLQW (OHFWLRQ &RPPLVV
5HVROXWLRQ WKH &&6) \$FDGHPLF 6HQDWH DSSRLQW -DPI

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

x &RQFHUQ ZDV H[SUHVVHG WKDW WKRXJK &&6) LV D SXE
PDZHLWKRXW VXIILFLHQW IDFXOW\ LQ SXW
; \$GMRXUQPHQW

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

\$SSHQGL[\$

3UHVLGHW¶V 5HSRUW ± ±
'RQ¶W *HW 0H 6WDUWHG

Past Meetings/Events include

- ‡ 2014-01-22: Executive Council meeting
- ‡ 2014-01-

‡ Board Policy 2.07: Recall that we recommended against a change that delete from the PGC's charge recommendation of the annual budget. The Chancellor has not yet made up his mind whether to accept our recommendation.

\$SSHQGL[%
-DQXDU\
5HSRUW RI)LUVW 9LFH 3UHVVLGHQW RI WKH \$FDGHPLF 6HQDW
.DUHQ 6DNDJLQRU#FFVI HGX

3DVW 0HHWLQJV DQG (YHQWV
-DQXDU\ \$FDGHPLF 6HQDWH ([HFXWLYH &RXQFLO
-DQXDU\ 3DUWLFLSDWRU\ *RYHUQDQFH &RXQFLO
-DQXDU\)\$&& 3ROLF\)RUXP
-DQXDU\ 2IILFHUV PHHWLQJ ZLWK 9& /DPE
-DQXDU\ 0HHWLQJ ZLWK 9& /DPE UHJDUGLQJ &ROOHJLDO &
-DQXDU\ %ULHI PHHWLQJ ZLWK 6SHFLDO 7UXVWHH \$JUHO
VWDQGDUGV
)HEUXDU\ 2IILFHUV PHHWLQJ ZLWK &KDQFHOOHU 7\OHU
)HEUXDU\ &KDQFHOOHU 7\OHU V EULHILQJ RI IDFXOW\ ZKR
)HEUXDU\ 9LVLRQLQJ ([HUFLVHV

1RWHV 5HSRUWV 'UDIWV
)HEUXDU\ 'UDIW RI &ROOHJLDO &RQVXOWDWRQ LQ SDFNH
6HFRQG 'UDIW 5HSRUW RQ 6HOI (YDOXDWRQV RI &RPPLWWHH
KWWS WLQ\XUO FRP OO]XH
)LUVW 5HDGLQJ \$FFUHGLDWRQ 6WDQGDUGV FRPSDUHG ZLW
KWWS WLQ\XUO FRP \$&&-&&RPSDUH6WDQGDUGV
(GXFDWRQDO 0DVWHU 3ODQ RQ WKH ([HFXWLYH &RXQFLO 6HFR
E\ 9RRUKHH KWWS XZZ WLQ\XUO FRP FRPPHQWYRRUKHHV

&RPPLWWHH :UDQJOLQJ \$FWLYLWLHV
)LQLVKHG GUDIW RI 6HOI (YDOXDWRQV RI &RPPLWWHHV RI W

(GXFDWRQDO 0DVWHU 3ODQ \$FWLYLWLHV ±
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6WUDWHJ\±VRIWRQV VHVVLRQV SUHSDUH WR SURYLGH I
%HVW WR SUHSDUH E\ UHGLQJ (03 PDWHULDQV 7DNH VV
ZLWK \RX

:HGQHVGDI\)HEUXDU\ &LYLF &HQWHU 5 DQG DQG
-RKQ \$GDPV &HQWHU 5 DQG SP
2FHDQ &DPSXV 08% DQG SP

7XHVGD\ 0DUFK 'RZQWRZQ &HQWHU 5 DQG DQG
0LVVLRQ &HQWHU 5 DQG SP
6RXWKHDVW &HQWHU 5 DQG SP

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

\$SSHQGL[&

:KR DUH \$FDGHPLF 6HQDWH 0HPEHUV"

\$//)\$&8/7< 0(0%(56 ± SDUW WLPH IXOO WLPH FUHGLW

DQG QRQFUHGLW ± LQ WKH &ROOHJH DUH PHPEHUV RI WKH 6HQDWH

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

\$SSHQGL['

'5\$)7 5HSRUW RQ 6HOI (YDOXDWLRQV RI
&RPPLWVHHV RI WKH \$FDGHPLF 6HQDWH
&RPSLOHG .DUHQ 6DJLQRU
5HYLVHG -DQXDU\

6XPPDU\

,Q)DOO 7KH \$FDGHPLF 6HQDWH RI &LW\ &ROOHJH RI 6DQ
LQIRUPDWLRQ IRU D VHOI HYDOXDWLRQ ,QIRUPDWLRQ SURYL
JHQHUDOO\ H[SHULHQFH HIIHFWLYHQHV LQ DFFRPSOLVKLQJ
2EVWDFOHV WR HIIHFWLYHQHV HQFRXQWHUHG E\ VRPH FRPP
ODFN RI UHJXODU FRPPXQLFDWLRQ ZLWK PHPEHUV RI FRQVWL
FRPPLWVHH FKDLUV)ROORZ XS E\ WKH FRPPLWVHH FKDLUV
ZLOO EH QHHGHG WR PDNH LPSURYHPHQWV LQ WKHVH DUHDV
FRPPLWVHHV

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

&ROODERUDWLRQ ZLWK RWKHU JURXSV LQ SURFHVVHV DQG R

7KH PDMRULW\ RI FRPPLWWHHV FROODERUDWH IRUPDOO\ RU L
GHVFULEHG SODQV IRU FROODERUDWLRQ RU LQ RQH FDVH C

'LVVHPLQDWLRQ RI LQIRUPDWLRQ WR FRQVWLWXHQWV

\$OWKRXXJK RQO\ WKUHH FRPPLWWHHV LQGLFDWHG D ODFN RI
LQIRUPDWLRQ WKLV LV RI FRQFHUQ :H UHFRPPHQG WKH H[S

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

IURP FRPPLWWHHV WR FRQVWLWXHQWV 2WKHU UHVSQRVHV S
FRPPLWWHHV

7\SHV RI LPSURYHHPHQWV PDGH

7KH UDQJH RI DQVZHUV WR WKLW TXHVVLRQ DQG WKH H[DPSO
UHIOHFW WKH GLYHUVLW\ RI FRPPLWWHH JRDOV 7KH QH[W W
³LPSURYHHPHQW WR WKH HIIHFWLYHQHVV RI WKH FRPPLWWHH

4XOLWDWLYH TXDQWLWDWLYH GDWD XVHG DV EDVLV IRU LPS

,Q DGGLWLRQ WR SURYLGLQJ GHWDLO IRU WKH PXOWLSOH FK
IURP &&6) UHSRUWV DQG SODQV GDWD SXEOLVKHG E\ WKH VV
HQTXLULHV WR FROOHDJXHV DW RWKHU FRPPXQLW\ FROOHJHV

\$GHTXDF\ RI FRPPLWWHH SURFHVVHV

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

PDNLQJ WKHP EHFRPH HIIHFWLYH FRQILGHQW VSHDNHUV
SURIHVVLQRQDO VHWLQJ DV ZHOODV LQHYHUGD\ OLIH
,, \$ E 7KLV >'LVWDQFHFRPDUWQHJ\$GHO\$VRL&@) PHHW WKLV
XSJUDGH RI ,QVLJKW DQG IDFXOW\ SURIHVVLRQDO GHYHO
LQFOXGH UXEULFV OHDUQLQJ RXWFRPHV VHOHFWLYH UH
9RLFH7KUHDG DQG %LJ %OXH %XWWRQ DQG JURXSLQJV IH
,, \$ K 7KLV >6WXGHQW *UDGH DQG)LOH 5HYLHZ@ FRPPLV
FUHGLW EDVHG RQ VWXGHQW DFKLHYHPHQW RI WKH FRXU
WKDW WKH\ KDYH DFKLHYHG WKH RXWFRPHV DQG PHW H[S
FDQ DSSHDO WKHLU JUDGH ,I WKH LVVXH LV QRW UHVROY
WKH RSSRUWXQLW\ IRU KLV RU KHU FDVH WR EH KHDUG
,, \$ 7KH 6(6 &RPPLWWHH KDV IDFLOLWDWHG XVHU DFFHVV
ZLWK GHPRJUDSKLF LQIRUPDWLRQ WKDW VKHGV PRUH OLJ
,, \$ 7KH &7(6WHHULQJ &RPPLWWHH DQG WKH 3HUNLQV \$
WR &7(GHSDUWPHQW 7KHVH IXQGV DUH XVHG E\ &7(GH
RIIHULQJV WHFKQRORJ\ HTXLSPHQW DQG IDFXOW\ NQRZ
WKDW VWXGHQWV DUH DFTXLULQJ LQGXFVWU\ UHVSRYLH
GDWH DQG HIIHFWLYH HGXFDWLRQDO H[SHULHQFH
,, \$ 7KH >&68 8& %UHDGWK@ &RPPLWWHH V ZRUN GLUHFV
SDUW RI WKH SURFHVV IRU VWXGHQWV WR UHFHLYH FOHD
&&6) FRXUVHV
,, \$, , % WKH\UH UHODWHG 7KH >(GXFDFWLRQ 3ROLFLH
RU LPSURYLQJ &DWDORJ ODQJXDJH IRU WKH &ROOHJH\ V S
ERWK ULJRURXV DQG DFFHVVLEOH WR VWXGHQWV
,, \$ 7KH &XUULFXOXP &RPPLWWHH ZRUNHG ZLWK WKH FKDL
IURP SUH 6WURQJ DVVHVVDEOH 6/2V ZHUH LQFOXGH
LQFOXGH 3URJUDP /HYHO 6/2V
,, % 7KH /HQUQLQJ &RPPXQLW\ DQG &DUHHU 3DWKZD\ \$GYL
SURJUDPV DQG FODVVHV WKDW ZRXOG EHQHILW IURP FRK
7KH SDWKZD\ PRGHO KDV EHHQ VKRZQ WR LQFUHDVH VWX
DOVR ZRUNLQJ WR GHYHORS D ZHE SUHVHQFH IRU H[LVWL
HDVLO\ DFFHVV
,, % , , % D , , % H 7KH >5HJLVWUDWLRQ DQG (QUROO
'HDQ RI \$GPLVLRQ DQG 5HFRUGV DQG QRZ ZH UHSRUW G
\$FDGHPLF 6HQDWH :H KDYH PDGH VRPH UHFRPPHQGDWLR
5HFRPPHQGHG WKDW WKH 6SHHFK 7HDP EH DGGHG WR WK
WKDW VWXGHQWV EH LQIRUPHG WKDW LI WKHLU FODVV LV
RQ WKH ILUVW GD\ RI FODVV F 5HFRPPHQGHG WKDW H[S
ZLWK ZKLFK WR UHJLVWHU IRU D FODVV LI D ZDLW OLVWH
DGGUHVV VRPHWKLQJ LQ WKH DFFUHGLWDWLRQ VWDQGDU
,, % F ODMRU 3ROLFLHV \$IIHFWLQJLQWV\$GHOV\$FDGHPLF
>7UDQVIHU ,VVXH@ FRPPLWWHH GLVFXVHG \$FDGHPLF 5
GLVFXVHG URDGEORFNV WR VWXGHQW VXFHVV DQG FRQ
DFDGHPLF UHQHZDO
,, % H 7KH 0DWULFXODWLRQ \$GYLVRU\ &RPPLWWHH KDV E
LQFOXGLQJ DQ DVVHVVPHQW DQG RULHQWDWLRQ ZRUNJUI
SODQV IRU YDULRXV XSGDWHV WR RQOLQH RUEHQWUDWLRQ
LQWR GLIIHUHQW ODQJXDJHV

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

,, \$ 7KH %6& FKDLUV KHOG D ZRUNVKRS RQ)OH['D\ 7KH
XVH RI WH[WV LQ SDUWLFXODU 5HDGLQJ \$SSUHQWLFHVK

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

5HVSQRQVHV E\ &RPPLWVHHV
Responses were

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

6XUYH\ FRPSOHWHG E\ :HGG\ / 0LOOHU 3HUNLQV &RRUGLO
&ROODERUDWLRQ ZLWK RWKHU JURXS
7KH FRPPLWWHH KDG MRLQW PHHWLQJV ZLWK DQRWKHU JUR

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

7KLV FRPPLWWHH SURYLGHG XSGDWHV RU SUHVHQWDWLRQV
'LVVHPLQDWLRQ RI LQIRUPDWLRQ

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

UHJXODU DQG HIIHFWLYH FRQWDFW &UHDWLRQ RI D QHZ
7UDLQHG RYHU IDFXOW\ LQ QHZ YHUVLRQ RI ,QVLJKW
'DWD DV WKH EDVLV IRU WKH LPSURYHPHQWV

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

, % 1HDUO\ DOO WKH &RPPLWWHH¶V DFWLYLWLHV DUH SD
\$OO RI WKH DFWLYLWLHV GHVFULEHG DERYH DUH LQWHQ
LQVWLWXWLRQDO SURFHVVHV H J VFKRODUVKLS DZDUG
,, \$,, % WKH\¶UH UHODWHG 7KH &RPPLWWHH FRQWUL
&DWDORJ ODQJXDJH IRU WKH &ROOHJH¶V SROLFLHV :H W
LQG DFFHVVLEOH WR VWXGHQWV
&RUUHFWRQ QHHGHG WR GHVFULSWLRQ 1RQH
2WKHU :KDW D PDJQLILFHQW VXUYH\ LQVWUXPHQW WKLV L

)DFXOW\ 3URIHVVLRQDO 'HYHORSPHQW \$FWLYLWLHV &RPPLV
6XUYH\ FRPSOHWHG E\ (ULQ 'HQQH\
&ROODERUDWLRQ ZLWK RWKHU JURXSV
7KHUH ZDV LQIRUPDO FROODERUDWLRQ RU FRQVXOWDWLRQ
'LVVHPLQDWLRQ RI LQIRUPDWLRQ
7KH FRPPLWWHH KDG QR UHJXODU PHFKDQLVP IRU GLVVHPL
7KH FRPPLWWHH DFWHG WR LPSURYH >1R UHVSQRVH@
([DPSOH V RI LPSURYHPHQWV PDGH >1R UHVSQRVH@
'DWD DV WKH EDVLV IRU WKH LPSURYHHQ/5i H KD €

KDHPSO @€P ì< WfP@WvHQQDP PSOYHHH• 0đ WdmQQ% Z@L P

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VWXGHQW DQG DGPLQLW~~ND~~WLYH VHSURXMQW~~DXL~~YHOH L
REMFWLYH UHYLHZ RI VWXGHQW SHWLWLRQV IRU FKDQJH
SURFHVV WKHVH SHWLWLRQV DFFRUGLQJ WR VWDWHG FRO
&RGH

,, \$ K 7KLV FRPPLWWHH KHOSV WR HQVXUH WKDW 7KH LQ
DFKLHYHPHQW RI WKH FRXUVH~~I~~V VWDWHG OHDUQLQJ RXW

WR YHULI\ DQG LPSURYH WKH HIIHFWLYHQHVV E\ ZKLFK W
DOO RI WKLV VWDQGDUG GLUHFWO\ UHODWHV WR WKH LV
VWDQGDUGV DW
KWWS ZZZ FFVI HGX 1(: FRQWHQW GDP 2UJDQLJDWLRQDO
WDWLRQ 6WDQGDUGV \$QZREVDWVHGCRUXQ4, DQSGI
&RUUHFWRQ QHHGHG WR GHVFULSWLRQ 1RQH
2WKHU >1R UHVSQRVH@

6XVWDLQDELOLW\
6XUYH\ FRPSOHVHG EDQSDULFD KHOOH *RUWK\
&ROODERUDWLRQ ZLWK RWKHU JURXSV
7KH FRPPLWWHH KDG MRLQW PHHWLQJV ZLWK DQRWKHU JUR
7KHUH ZDV LQIRUPDO FROODERUDWLRQ RU FRQVXOWDWLRQ
'LVVHPLQDWLRQ RI LQIRUPDWLRQ
0HPEHUV KHOG VRPHZKDW IRUPDO EURDGO\ DGYHUWLVHG
0HPEHUV KHOG LQIRUPDO RU VHOHFWLYH PHHWLQJV ZLWK F
0HPEHUV VHQW HPDLO XSGDWHV WR RWKHUV
7KH FRPPLWWHH DFWHG WR LPSURYH
2WKHU SOHDVH VSHFLI\ 7KHUH ZHUH GLVFXVVOIRQVQDERX
QR IRUPDO LPSOHPHQWDWLRQ RI FKDQJHV :H GLG ZULWH
([DPSOH V RI LPSURYH PHQWV PDGH >1R UHVSQRVH@
'DWD DV WKH EDVLV IRU WKH LPSURYH PHQWV >1R UHVSQRV
7KH FRPPLWWHH V SURFHVVHV ZHUH QRW DGHTXDWH WR DF
DOWHU FKDQJH WKH VFKHGXOLQJ SODQQLQJ RI PHHWLQJV
\$FFUHGLDWLRQ VWDQGDUGV WR ZKLFK FRPPLWWHH FRQW
2XU FRPPLWWHH LV QRW OLVWHG RQ WKH GRFXPHQW
&RUUHFWRQ QHHGHG WR GHVFULSWLRQ :H GRQ W KDYH D
ZRUN ZLWK \RX WR IRUPXODWH D GHVFULSWLRQ RI RXU FRPPL
2WKHU :H KDYH GHYHORSHG FRPPLWWHH OHDUQLQJ RXWF
WR OLVW WKH KXYHURSDURGHZG RXU PHHWLQJ LQIRUPDWLRQ \
XSGDWHG SURSHUO\ &DQ WKH \$FDGHPLF 6HQDWH KHOS XV W

7HDFKLQJ DQG /HDUQLQJ ZLWK 7HFKQRORJ\ 5RXQGWD EOH
6XUYH\ FRPSOHVHG E\ &\QWKLD 'HZDU
&ROODERUDWLRQ ZLWK RWKHU JURXSV
2WKHU \ DEH ZcH'FK\ 0 0 €H GLWO KX GÒJ0 •KHU&G E

Xq &LVVUDWLRQ xp0
2 G GLQJ LE « UV PHQQDVW GSU
GL

2• 7H,PQO RPS À WD^#

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'LG WKH FRPPLWWHH FROODERUDWH ZLWKRORHU JURX
GHFLVLRQV WKLW \HDU"
BB <HV BB 1R

,I \HV ZKDW ZDV WKH SURFHVV IRU FROODERUDWLRQ" 3
RSWLRQV VHOHFW DOO WKDW DSSO\

BB -RLQW PHHWLQJV
BB 3UHVHQWDWLRQV E\ RWKHU JURXSV DW WKLW FRI
BB 3URYLGLQJ XSGDWHV DW RWKHU &ROOHJH ZLGH I
BB ,QIRUPDO FROODERUDWLRQ FRQVXOWLQJ ZLWK R
BB RWKHU 3OHQVH WHOO XV DE XW LW

RSWLRQ

'LG FRPPLWWHH IPEHU BLVHPLQWH LQIRUPWLRQ
BB 3URYLGLQJ XSGDWHV

RL DEU `€đ WR LP 3µp • À ,EU €`PH Q 0đ €O PWKVXLRPp

R,-LRQp PI
R,B ...RDE U`D pP0 €p0ÀW 1g
BB 2WKHU 3OHDVH WHOO XV DERXW LW À
D E p GÀSV
D E p GÀ
RP OWKH

PpÀ

BB 2WKH3OHDVH WHOO XV DE €p0ÀW(À

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R P P0 W Ve`
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:HUH WKH FRPPLWWHH V SURFHVVHV DGHTXDWH WR DFK
\HDU"

BB <HV BB 1R

,I QR IRU Q`WW QiTÀ Í@ PZ sf

1R DQG ZH DUH VHHNLQJ FKDQJHV YLD VWXGHQW OH
FRXUVH SURJUDP LQVWLWXWLRQDO OHYHO
1R DQG ZH DUH VHHNLQJ FKDQJHV WR 5HVRXUFH DO
1R DQG ZH DUH VHHNLQJ FKDQJHV WR KXPdq UHVRX
1R DQG ZH DUH VHHNLQJ FKDQJHV WR SK\VLFDQ UHV
1R DQG ZH DUH VHHNLQJ FKDQJHV WR WHFKQRORJ\:
2WKHU SOHDVH VSHFL\

&RQVXOW \RXU FRPPLWWHH\TV RIILFLDO GHVFULSWLRQ D
KWS WLQ\XUO FRP \$FDG&RPP

([HFXWLYH &RXQFLO 0HHWLQJ)HEUXDU\

0€ Db@€H\TV LRQ €H00`d.`Pw"QG ÔÔÛ 0 1\ B G V...:P´